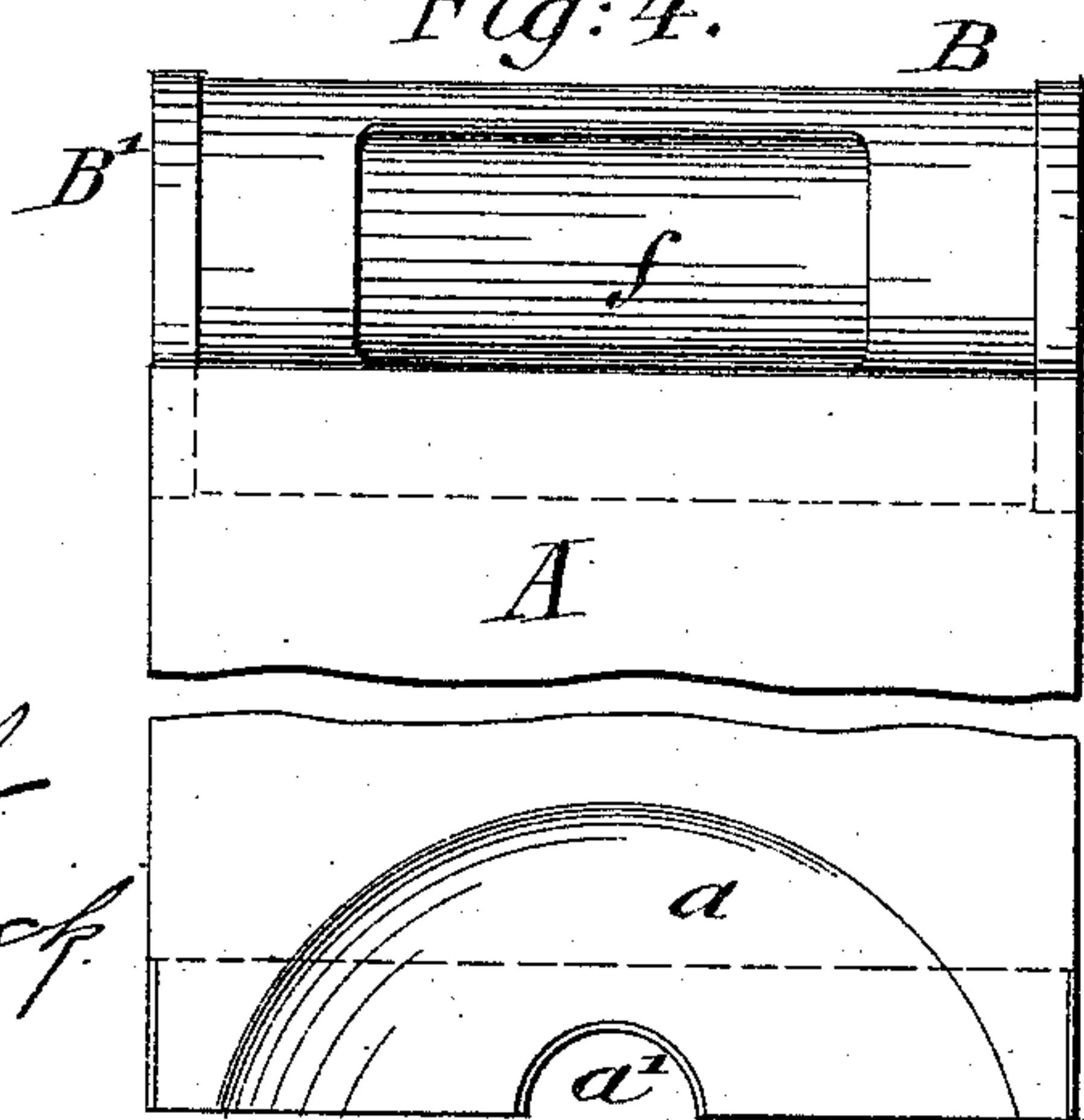


(No Model.)  
W. H. BREAKSPEAR, O. SPANNAUS & C. WEISBECKER.  
SALES PAD.

Patented July 23, 1895.



WITNESSES:  
George W. Jackel  
Geo. L. Wheelock

IN TESTIMONY WHEREOF, I have hereunto set my hand and the seal of said Court, at the City of New York, this 12th day of May, 1906.

WILLIAM H. BREAKSPEAR  
Attys. Spenceaux and  
Charles Weisbacher  
BY  
J. H. C. C. C. C.  
ATTORNEYS.



# UNITED STATES PATENT OFFICE.

WILLIAM H. BREAKSPEAR, OTTO SPANNAUS, AND CHARLES WEISBECKER,  
OF NEW YORK, N. Y.

## SALES-PAD.

SPECIFICATION forming part of Letters Patent No. 543,329, dated July 23, 1895.

Application filed January 18, 1895. Serial No. 535,335. (No model.)

*To all whom it may concern:*

Be it known that we, WILLIAM H. BREAKSPEAR, OTTO SPANNAUS, and CHARLES WEISBECKER, citizens of the United States, residing in the city, county, and State of New York, have invented certain new and useful Improvements in Sales-Pads, of which the following is a specification.

This invention relates to an improved sales-pad, which is intended for use in stores of all kinds, so as to permit the record, on a number of superposed layers of continuous record-strips, of the sales made by the different salesmen in duplicate, triplicate, or multiple numbers of copies, so as to fully control the sales made by them and keep a record of the same in the various departments of the business.

Our invention consists of certain features of construction and combination of parts, as will be hereinafter described and then particularly claimed.

In the accompanying drawings, Figure 1 represents a perspective view of our improved sales-pad. Fig. 2 is a vertical transverse section on line 2 2, Fig. 1. Fig. 3 is an enlarged horizontal section on line 3 3, Fig. 1, drawn on a larger scale and inverted; and Fig. 4 is a broken bottom view showing the opposite ends of the sales-pad respectively.

Similar letters of reference indicate corresponding parts.

Various devices have been proposed for recording the various sales of a salesman in the different mercantile concerns. By the same a multiple number of records could be retained of the sale, so that the name of the purchaser, the goods sold, and the amount of the purchase could be recorded, one copy to be handed to the customer, the other copies to be retained for the purposes of entry and control. The devices proposed for this purpose, however, were cumbersome, and, while adapted for use on the desk of the salesman, they could not be carried about and placed in the hands of the salesman, so as to be used wherever he is required to be when making the sales. The sales-pad which forms the subject-matter of the present invention is intended to overcome this objection and to furnish a comparatively small, light, and convenient pad, which can be carried about by

the salesman and used wherever and whenever required. It comprises a foundation-board A, which can be made of wood or other suitable material, and which is provided at one end with a semicircular tapering portion *a*, that tapers toward the edge of the board A, so as to form a concavity, and is provided with a semicircular recess *a'*, said taper and recess serving to guide the fingers toward the sheets that are retained on the face of the board A. At the opposite end of the foundation-board A is arranged a transverse cylindrical box or case B, which is attached thereto in any suitable manner, and which is preferably made of sheet metal, celluloid, pasteboard, or other suitable material, said box or case B being permanently closed at one end and open at the opposite end, and said open end being closed by a removable cover B', so as to permit the insertion of the rolled-up sheets or strips on which the records of the sales have to be made.

The box or case B is provided at its front part, adjacent to the end of the foundation-board A, with a transverse opening *b* and with a flange *b'*, that converges slightly toward the board A, so as to press on the layers or strips as the same are pulled outwardly from the box B and over the board and below the transverse retaining device C, which is attached at its bent-over ends C' to the sides of the foundation-board, as shown clearly in Fig. 1.

The retaining device is preferably made of a suitable strip of sheet metal and provided with a central semicircular recess *d*, that registers with the recess *a'* in the outer edge of the foundation-board, said recess *d* serving, in connection with the recess *a'*, to permit the fingers of the salesman to take hold of the layers of strips, respectively, from the top and bottom and pull them simultaneously in outward direction. Below each record-strip D is placed a manifolding or carbon sheet D', there being one carbon sheet less than the record-strips superposed one above the other. The carbon strips D' are made wider than the foundation-board A, so that the projecting side edges can be retained securely along the sides of the board A, and the carbon sheets thus held stationary while the record-strips can be pulled through over the carbon sheets.



Any suitable device for clamping the edges of the carbon sheets may be used, the ones shown in the drawings consisting of arms *e*, which are respectively pivoted at one end *e'* in the longitudinally-grooved side edges of the foundation-board A, said arms drawing the edges of the carbon sheets into the longitudinal grooves *a*<sup>2</sup>, and thereby retaining the carbon sheets securely in position. The outer end of each pivoted arm *e* is tapered off, so as to facilitate the taking hold of the end of the same by the finger when it is desired to remove the carbon sheets for placing a new set of strips over the pad.

Whenever the record-strips which are stretched over the pad and over the carbon sheets are pulled out, either by accident or otherwise, they can be readily drawn back into the box by taking hold of them through an oblong opening *f*, that is formed at the lower part of the box B, as shown in Figs. 2 and 4.

It is obvious that the cover B' has to be provided with a recess at one point of its circumference, as shown at *b*<sup>5</sup> in Fig. 1, so that the cover can fit tightly over that end of the box and press the flange *b*<sup>2</sup> on the sheets drawn out from the box, and so that the sheets are permitted to pass out without abutting against the rim of the cover.

Our improved sales-pad is used as follows: A multiple number of record-strips, which are printed in the well-known manner and perforated, is formed into a roll, a number of which rolls are provided so as to be placed in the box on the sales-pad as required for use. The ends of the different layers of record-strips are unwound, so as to extend to the outside of the box when placing the roll into the box. The cover B' is then placed onto the box, so that the flange *b'* presses tightly on the layers and exerts a certain friction on the same. All the superposed layers of record-strips are then pulled over the board to nearly the full length of the same, and a carbon sheet placed above the lowermost strip, a second one above the second strip, a third one above the third strip, &c., after which the side edges of the carbon sheets are clamped so as to be retained in position by the arms *e*. The ends of the record-strips are then pulled through below the transverse retaining-piece C until they extend slightly beyond the same, as shown in Fig. 1. The movement of the record-strips in performing this operation is assisted by the recesses *a'* and *d* in the edge of the board and the retaining-piece, respectively. The pad is now ready for use. As soon as a sale is recorded on one of the rec-

cord-strips, all of them are pulled outward together until the transverse perforations are in line with the outer edge of the retaining device C. They are then clear of the carbon sheets and can be readily torn off and handed in to the customer, cashier, &c., as required by the rules of the store or business. The pad is now again in condition for writing down the next order, the strips being torn off in the same manner until the entire roll is used up. A new roll is then inserted in the same manner as before described and the same used up, the pad forming a very handy and convenient device for being used by the salesmen in the course of their business, and furnishing three, four, or more copies, as desired, according to the number of record-strips superposed one below the other.

The pad can be furnished at a comparatively low price, owing to its simple construction, while the record-sheets can be prepared in large quantities ready for use with the pad.

Having thus described our invention, we claim as new and desire to secure by Letters Patent—

1. A sales-pad, consisting of a foundation-board, an open-ended box or case arranged at one end of said board and provided with a transverse aperture and with a retaining-flange along said aperture, a cover or cap having a flange to compress the box or case and thereby hold the retaining-flange in operative position, and retaining-devices arranged along the sides of the board for clamping the side edges of the carbon-sheets, substantially as set forth.

2. A sales-pad, consisting of a foundation-board, an open ended box or case arranged at one end of said board and provided with a transverse aperture and with a retaining flange along said aperture, a cover or cap having a flange to compress the box or case and thereby hold the retaining-flange in operative position, a transverse retaining-device rigidly fastened at the opposite end of the foundation-board, and retaining-devices arranged along the sides of the board for clamping the side edges of the carbon-sheets, substantially as set forth.

In testimony that we claim the foregoing as our invention we have signed our names in presence of two subscribing witnesses.

WILLIAM H. BREAKSPEAR.  
OTTO SPANNAUS.  
CHARLES WEISBECKER.

Witnesses:

PAUL GOEPEL,  
GEORGE W. JAEKEL.