

Patented Aug. 28, 1883.

Fig. 5.

[illegible]

Fig. 2.

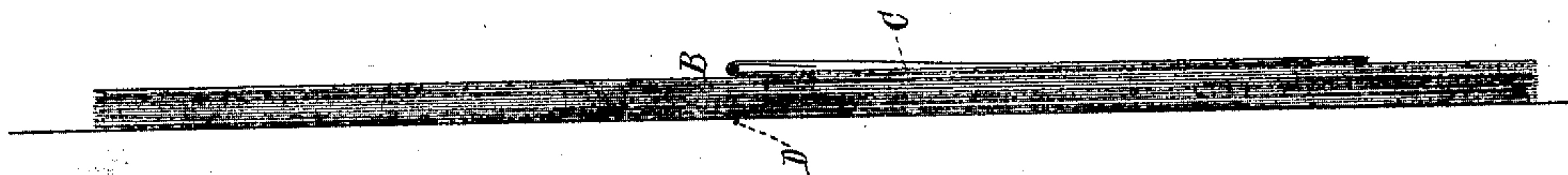


Fig. 1.

Amount \$		PRICE AMOUNT	
QUANTITY	ARTICLES	PRICE	AMOUNT
1			
2			
3			
4			
5			
6			
7			
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Witnesses

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# UNITED STATES PATENT OFFICE.

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## SALES-BOOK.

SPECIFICATION forming part of Letters Patent No. 283,872, dated August 28, 1883.

Application filed May 22, 1883. (No model.)

*To all whom it may concern:*

Be it known that I, CHARLES WILLIAM EARNSHAW, of Boston, in the county of Suffolk, of the Commonwealth of Massachusetts, have invented a new and useful Improvement in Sales-Books; and I do hereby declare the same to be described in the following specification, and represented in the accompanying drawings, of which—

Figure 1 is a top view, and Fig. 2 an edge view, of one of my improved sales-books as open. Fig. 3 is a horizontal section, and Fig. 4 a top view, of it as closed. Fig. 5 is a top view of the upper sheet of the pack of leaves of the book.

The book in question is for use in large retail or other stores, and is to enable a salesman to rapidly produce a ticket or written statement of the goods, the price or amount of sales of such goods, a fac-simile copy of such statement, and, if required, an auxiliary statement, and to note on the cover of the book the amounts of the sales against numbers corresponding to those of the tickets or written statements.

In carrying out my invention I have on the inner face of the book-cover A, and usually close to one edge thereof, printed amount and number columns *a b c*, as represented, such columns being divided by transverse lines *d* into spaces for reception of the figures indicative of the numbers of sales and cash received therefor. The divisions marked 1, 2, 3, &c., of the column *c* correspond in number to those of the sheets of paper constituting the pack B of leaves of the book. In making the said pack, I take a suitable number of sheets of paper—as fifty, for instance—each being of proper length and width, and lay them together, one on another, in a pile or pack, after which I fold the pack transversely of it near its middle, so that one portion of it shall lap on the other and extend thereon a distance short of the length thereof. Before folding the pack I lay upon its upper sheet a sheet, C, of transfer-paper, the lower or offsetting side of which is to be against the upper sheet of the pack, such sheet C being arranged as represented. I secure the pack and the transfer-sheet to the cover at the folds of the pack and

cover by means of a string, D, extended transversely across the said sheet and cover and through the latter, so as to cause the pack and transfer-sheet to be held to the cover by a loop. The transfer-sheet will continue in connection with the cover as each sheet of the pack may be removed or torn out.

Each sheet of the pack may have printed on its under side suitable lines or columns and designating-words, particularly such as to indicate “Quantity,” “Articles,” “Price,” and “Amounts,” &c., relating to a sale when made; and, besides, each sheet is to have its proper number marked or printed on it. An example of a sheet so printed is shown in Fig. 5.

By having the upper portion of the pack shorter than the lower portion, on which it laps, a salesman can at once get access to the proper sheet and fold thereof preparatory to making a record thereon. This he could not so readily accomplish were the two folds of the pack of the same length.

In using the book, after opening the cover the salesman first places his hand on the projecting part of the lower fold of the pack and next pushes and turns the upper fold over upon the cover. Next he is to turn back upon the sheet of transfer-paper that portion of the upper sheet of the pack which then constitutes the upper leaf of the shorter fold. Next he writes on the upper surface of the part so turned back upon the transfer-sheet his account and particulars of a sale. A fac-simile of the writing will at the same time be produced on that part of the upper sheet upon which the transfer-sheet rests. Next, in case such may be desirable, he can also write a record on the lower part or fold of the upper sheet. Opposite the sheet-number of the number-column of the cover and in the amount-column he next writes the amount in cash obtained for the goods or articles he may have sold. Next he removes or tears from the pack the sheet so written on and disposes of it as may be necessary. The sheets of the pack he successively treats in manner as described, and writes in the amount-column of the cover the amount of cash for which the recorded sale may have been made.

I claim—

The sales-book substantially as described,  
consisting not only of the cover provided with  
amount and number columns, but of the trans-  
fer-sheet and the pack of sheets arranged to-  
5 gether and with and connected to such cover  
in manner as explained, and having the pack  
folded near the middle thereof, so as to cause

the fold of it that may be resting on the cover  
to be longer or extend beyond the other or  
overlapping fold, as set forth.

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